

Ethan the Entrepreneur Contest Entry
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"All-Star Auto"

When I grow up I want to be an auto shop owner. I will have a twelve-car garage, three-car lifts and a section to work on cars in the middle. You park your cars in the front. In the back there will be auto parts for racecars, trucks, cars and SUVs. The reason why people want to bring their cars to us is because we fix and customize them. For example, if you need a new axle, bring it to All-Star Auto.

It was the grand opening of All-Star Auto when my first customer came. The customer wanted a new four-wheel drive kit for his truck - probably for mudding. That's how it all got started. Soon we started getting seven cars at a time !

When I got too many customers I decided to hire. I hired Bob, Steve, Dave, and Mike. Mike does the sound, Steve does wheels, tires and suspension. Dave does pick-up and delivery. Bob does paint, details and accessories. I do all the rest. By the rest I mean windows, interior, and inventory. If one of the guys calls in sick I have to cover for them!

It's payday at the shop and each person gets at least \$300.00 per week. I think \$300.00 is a decent amount considering they work eight hours a day.

One day I went and bought a welder, torch, and a band saw. With those tools we can make our own car parts. One day a customer needed a part in two days.

That was a challenging day at All-Star Auto because we didn't have that part. But thanks to the new tools we were able to make it.

The difficult part of owning a business is keeping it running. You are responsible for shipping, gas, electricity, and gasoline. And you have to do bookkeeping! At least I hired someone to do my bookkeeping.

Hopefully my business will become successful in the future. I want to be in the car business because I like to be around cars. If I open up All-Star Auto, I would be around cars all day. That's a dream come true.